

**WELCOME  
to the  
2021 Land Pro  
Fall Seminar**



**The Agriculture Economy:  
Is It Sustainable?**





# Thank You to Our Sponsors!





Our mission has been, and always will be, to provide high-quality, comprehensive services that maximize the value of real estate through impeccable ethics, professional service, and ongoing education.

## Ray L. Brownfield ALC AFM

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- Accredited Farm Manager
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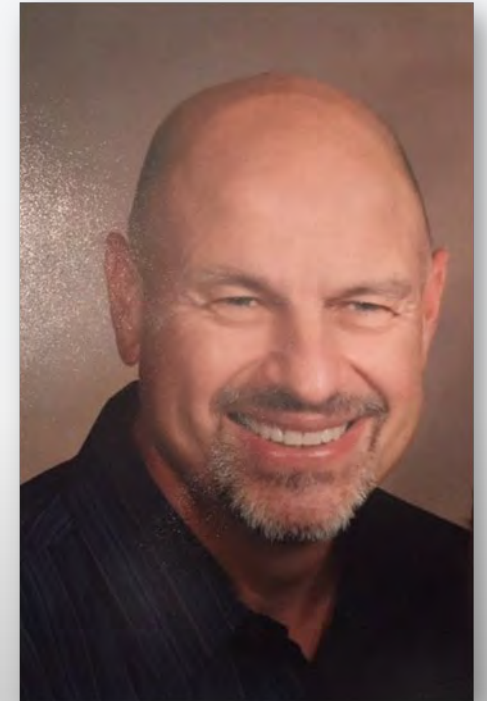
## Leslie H. Johnston (Chip)

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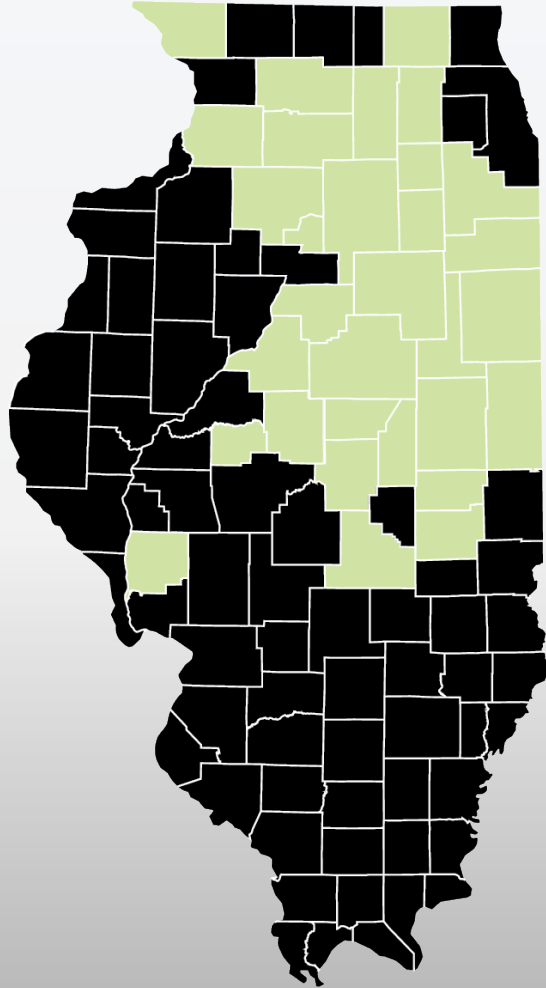


## Robert J. Warmbir (Rob)

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- Licensed IL, IN Auctioneer
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# Sales History

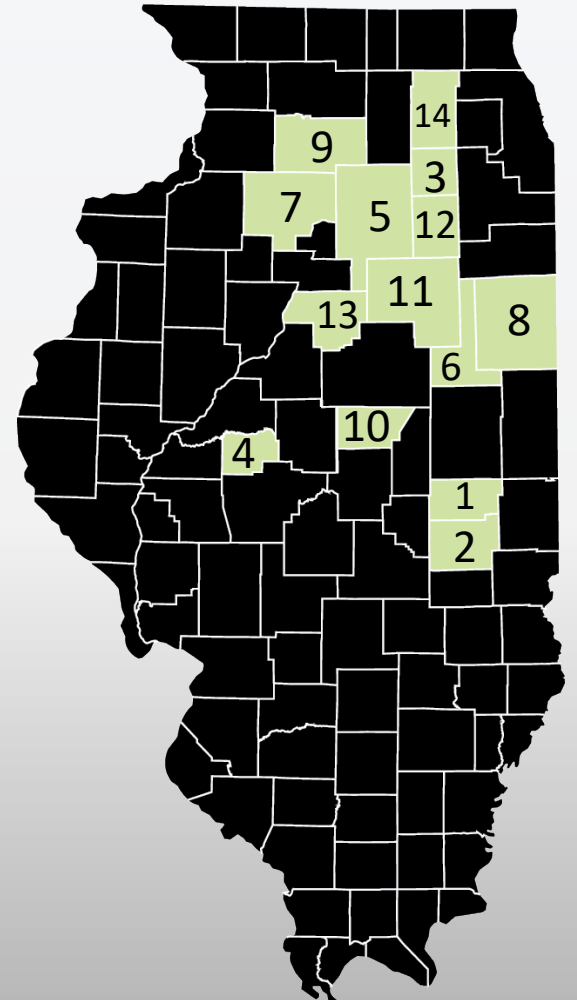


Since 2013, Land Pro LLC was either the Listing Broker, Selling Broker, or Buyer Broker in land sales totaling over \$259,508,052 within thirty-one Illinois counties.

# 2020 Sales Transactions



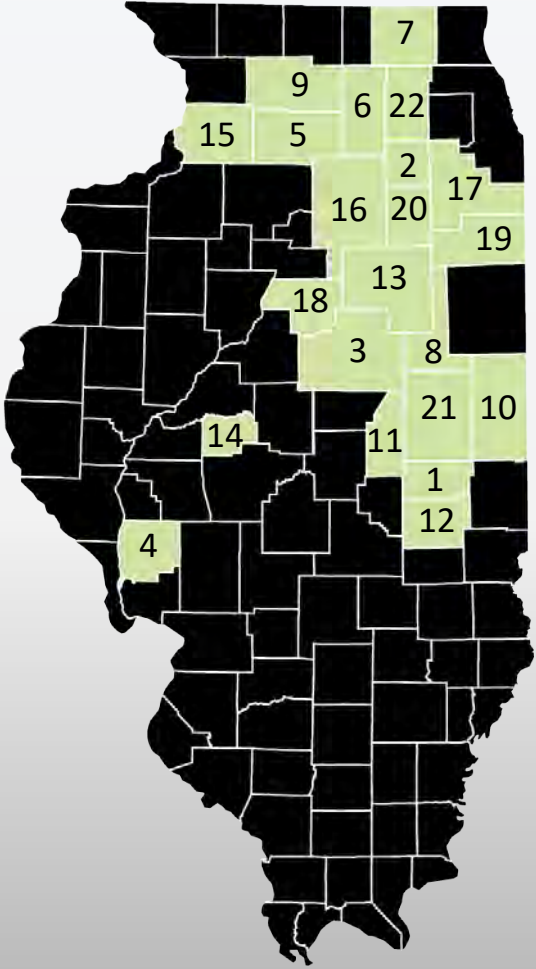
	County	Transactions	Volume		County	Transactions	Volume
1	Douglas	2	\$24,254,175	8	Iroquois	1	\$1,800,000
2	Coles	2	\$6,188,797	9	Lee	1	\$1,680,000
3	Kendall	2	\$5,927,820	10	DeWitt	1	\$1,677,719
4	Menard	2	\$5,035,308	11	Livingston	1	\$899,160
5	LaSalle	2	\$2,850,000	12	Grundy	1	\$872,180
6	Ford	1	\$2,750,000	13	Woodford	1	\$754,395
7	Bureau	2	\$1,919,216	14	Kane	1	\$514,724
<b>Total 2020 Sales Volume- \$57,123,494   Total 2020 Sales Transactions - 19</b>							



# 2021 Property Management



	County	Acres		County	Acres
1	Douglas	2,292.516	12	Coles	555.198
2	Kendall	1,773.5003	13	Livingston	464.20
3	McLean	1,482.684	14	Menard	441.24
4	Greene	1,024.54	15	Whiteside	436.93
5	Lee	761.66	16	LaSalle	412.43
6	DeKalb	723.0886	17	Will	353.29
7	McHenry	656.846	18	Woodford	292.30
8	Ford	640.14	19	Kankakee	116.10
9	Ogle	593.90	20	Grundy	79.86
10	Vermilion	563.849	21	Champaign	78.15
11	Piatt	559.29	22	Kane	75.217
440.8459 – Clinton County Indiana					
<b>Total acres managed – 14,817.7748   Total properties managed - 53</b>					



## Land Brokerage

Land Pro provides a full range of real estate brokerage services to sellers, buyers, and investors, through a private treaty listing or an auction.

## Farm Management

For landowners, we offer professional caring for the land, through good stewardship, to provide a positive return on investment.

## Land Investing

For sellers, we analyze current trends and data, sales activity, and pricing of local markets to create a list of properties at their current selling prices. Conversely, we determine the price to be offered if you are investing in land.

Thank you for being part of the  
2021 Land Pro LLC Fall Seminar.

The 2022 seminar is on  
Wednesday, September 7.

Please drive safely.

